eclift
ERP | CRM Solutions

FUNCTIONS & FEATURES
FORKLIFT**SPECIFIC**

eclift - FOCUS ON YOUR DEALER BUSINESS

With eclift, we have developed a tailor-made solution for material handling dealers. Your demanding industry deserves an individual software.

eclift is easy to use and covers your very specific business processes and needs. Requirements which can not be fulfilled by standard software. With almost 20 years of experience, we deeply understand your work processes and challenges in detail.

Our software gives you the opportunity to work on all industry specific tasks of your daily business from one central application.

You can rely on our services and the fast helpdesk. Moreover we offer targeted trainings for our clients. Whether you want to go for an in-house training in Kallmünz or directly at your location. If you need us, we are here for you!

YOUR BENEFITS

- Unique combination of ERP & CRM
- Independant from your operating system (Windows, iOS, Android)
- Mobile field service solution (paperless)
- Comfortable rental and service calendar
- Email integration. Deliver invoices and business letters electronically
- Submit your equipment data to any online marketplaces
- Data monitoring with ecAnalytics

OUR PROMISE

- 20 years experience
- Material handling know-how
- Experienced development team
- Reliable support
- Maximum data security

YOUR FUNCTIONS & FEATURES

SERVICE CENTER

Clever solution for your forklift workshop including deadline monitoring for maintenance, repair and service.

- Service orders and cost estimates
- Invoices and maintenance contracts
- UVV inspection, emissions test, VDE
- Field service solution with offline functionality

MASTER DATA

Your control center for managing data regarding customers, machines, stock and suppliers. The system also keeps discounts, and document history.

- Machine data
- Comprehensive evaluation
- Helpful textmodules for all document types
- Conditions and information

SALES

eclift offers an easy order processing for new and used material handling equipment. This module covers quotation forms, order confirmations and invoices.

- Pre-fill of technical data by type of equipment
- Offers including pictures and text modules
- Offer folow-ups including resubmission
- Fast product entry in all document categories

RENTAL

Our rental module considers weekend and holiday planning and analyzess the utilization of your rental fleet.

- Automatic monthly billing
- Rental offer and invoice
- Comfortable rental calendar with drag & Drop function
- Quick search based on technical data

CRM

Proximity to the customer and internal organization is key. Thanks to our CRM you are always meaningful to your customers.

- Documentation of customer interactions
- Customer correspondence (mails, documents)
- Lead and opportunity management
- Turnover forecast

INVENTORY

Take your storage and purchasing processes to the next level. Get an ideal overview of your stock levels as well as the incoming and outgoing goods.

- Inventory and stock valuation
- Goods receipt invoice & vendor credit
- Order processing & warehouse management

DAS SAGEN UNSERE KUNDEN

„State of the art - If I had to decide today, I would choose eclift again. Modern, easy to use and a direct and competent service. It was important to me and my colleagues that the software simplifies and supports our daily activities."

Michael Kowalski - General Manager
Kowalski Transportgeräte GmbH

YOUR CONTACT

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